Project Management Internship, CILcare

Duration: 4-6 monthsStarting date: June 2020Location: Paris 8, France

About CILcare

CILcare is a leading global R&D services company, CRO, specialized in ear disorders. The only expert CRO, which supports Pharmas, Biotechs and Medtechs to develop health solutions for people suffering from hearing loss, tinnitus, and otitis. CILcare tests the efficacy and safety of drug candidates and devices on preclinical models of tinnitus, hearing loss and ENT disorders and provides consultancy to define preclinical and clinical study protocols. The projects CILcare's team works on for clients are very exciting. They address a niche market with a fast growing demand. Indeed, more than 15% of the world population is currently affected by hearing disorders, one out of three people over 65. This represents a huge medical need with no answer on the market yet. Lots of Pharma/Biotech/Medtech actors have started looking at entering this market and some are already very well engaged. Created in 2014, the Headquarter and labs are located in Montpellier (South of France), with offices in Paris 8. As of 2017, CILcare also launched a US-based company in the Boston area with both labs and business skills. The three founders have a strong industrial background and previously headed different R&D departments in the big Pharma Sanofi. Today's team is composed of Engineers and Ph.D graduates, who have developed competencies in hearing research, placing CILcare ahead of possible upcoming competitors.

CILcare's development is going very fast, therefore we are looking for a highly motivated intern for a 4 to 6-months internship to support the development of a new clinical business unit dedicated to monitoring hearing loss in clinical trials.

Internship description

You will assist the Chief Business Officer in the execution of the product development, project management, business development, marketing and sales strategies and implementation that support the strategic business objectives of the new clinical business unit.

The duties attached to the role of intern in project management include but are not limited to:

• Conduct a market research on the hearing diagnostics market.

- Recognize and communicate sales opportunities for the new hearing monitoring device.
- Use "CILcare's CRM" and "sharing tools" to manage internal communication, documentation as required.
- Provide general intelligence on market and key competitors in the hearing diagnostics market.
- Manage social media activities (LinkedIn and Twitter) and website of the business unit.

About you

We are looking for a driven and creative candidate able to support CILcare's Business team and to contribute to its success. You will need to have (or develop) an understanding of the pharmaceutical industry and hearing field, as well as demonstrate a high interest in product and project management, business development, marketing, communication and sales. Your key skills include:

- Willing to work in a start-up environment
- Autonomous, well organized with a customer-oriented approach
- Excellent communication and writing skills
- Excellent knowledge of MS Office and online applications (CRM tools, Online analytics, etc.)
- Good team spirit
- Fluent in English and French (read and write)
- located in Paris region

Send your CV + cover letter to CILcare's Chief Business Officer:

Dr. Wahid Awad: wahid.awad@cilcare.com